BUY

IndusInd Bank

Focused on delivering sustainable growth, profitability

BFSI - Banks > Result Update > October 19, 2023

IndusInd Bank (IIB) reported largely in-line PAT at Rs22bn (up 22% YoY)/RoA at 1.9%, led by healthy credit growth/NII and lower LLP. Amid decelerating margins across banks, IIB retained NIM at ~4.3% in 2Q on the back of strong growth and better portfolio mix. Going ahead, IIB will continue focusing on retailization of its balance sheet, coupled with increasing share of secured mortgages, which should

provide sustainability in growth, margins and asset quality in the long run.

We believe the stock performance is largely tracking the bank's strong credit growth, stable margins amid contraction among peers, and healthy asset-quality behavior with less exposure to unsecured loans (ex-MFI). Additionally, IIB is trading at reasonable valuations of 1.7x its FY25E ABV which, coupled with its robust return profile (RoA@1.9%/16-18% RoE over FY24-26E) and CET 1 at 16.3%, grants us confidence on the stock performance ahead. Promoters too are keen on increasing their stake in the bank and may look at capital infusion. We value the stock at 2x Sep-25E ABV and revise our TP to Rs1,825/sh (from Rs1,800). We retain BUY on IIB.

IndusInd Bank: Financial Snapshot (Standalone)										
Y/E Mar (Rs mn)	FY22	FY23	FY24E	FY25E	FY26E					
Net profit	46,111	73,897	92,777	1,11,875	1,40,471					
Loan growth (%)	12.4	21.3	20.1	23.2	23.0					
NII growth (%)	10.9	17.3	17.6	19.5	21.7					
NIM (%)	4.2	4.4	4.4	4.4	4.4					
PPOP growth (%)	9.5	11.7	13.2	20.7	24.9					
Adj. EPS (Rs)	59.5	95.2	119.4	144.0	180.8					
Adj. EPS growth (%)	62.3	60.0	25.4	20.6	25.6					
Adj. BV (INR)	584.8	646.6	716.9	826.7	965.8					
Adj. BVPS growth (%)	8.6	10.6	10.9	15.3	16.8					
RoA (%)	1.2	1.7	1.9	1.9	1.9					
RoE (%)	10.2	14.5	15.9	16.7	18.1					
P/E (x)	23.9	14.9	11.9	9.9	7.9					
P/ABV (x)	2.4	2.2	2.0	1.7	1.5					

Source: Company, Emkay Research

Strong growth, stable margins

Bank continues to clock strong credit growth at 21% YoY/5% QoQ, primarily led by healthy growth in the retail, SME/BB and corporate segments. However, deposits growth was relatively moderate at 14% YoY/4% QoQ, leading to LDR expansion. Retail deposits and deposits from small business customers continued to increase, coming in at 21% YoY/4% QoQ. CASA ratio slipped slightly to 39.3%. Nonetheless, the bank continued to report stable margins at ~4.3% due to strong credit growth, contained cost and better portfolio mix. Management retains its broad growth guidance range of 18-23% for FY24 as well as its focus on retailization of assets/liability, which should help sustain healthy margin/core-profitability.

Asset quality holds up well

Fresh slippages remain elevated at Rs14.7bn/2.3% of loans which, along with healthy recoveries/write-offs, led to stable GNPA ratio of 1.9%. IIB has further utilized the contingency provision in 2Q, with the outstanding now at Rs15.2bn/0.5% of loans. Notably, the bank has relatively lower exposure to unsecured loans and should thus be relatively less vulnerable to RBI intervention, if any, on its undeterred growth in the segment.

We retain BUY, with revised TP of Rs1,825/share

We believe the stock performance is largely tracking the bank's strong credit growth, stable margins amid contraction among peers, and healthy asset-quality behavior with less exposure to unsecured loans (ex-MFI). Additionally, the bank is trading at reasonable valuations of 1.7x its FY25E ABV which, coupled with its healthy return profile (RoA@1.9%/16-18% RoE over FY24-26E) and CET 1 at 16.4%, makes us constructive about the stock performance ahead. Promoters too are keen on increasing their stake in the bank, and may look at capital infusion. We retain BUY on IIB, with revised TP of Rs1,825/share, valuing the bank at 2x Sep-25E ABV. Key Risks: Slower-than-expected credit growth/asset-quality deterioration, on weak macros.

TARGET PRICE (Rs): 1,825

Target Price – 12M	Sep-24
Change in TP (%)	1.4
Current Reco.	BUY
Previous Reco.	BUY
Upside/(Downside) (%)	28.5
CMP (18-Oct-23) (Rs)	1,420.4

Stock Data	Ticker
52-week High (Rs)	1,476
52-week Low (Rs)	990
Shares outstanding (mn)	777.1
Market-cap (Rs bn)	1,104
Market-cap (USD mn)	13,255
Net-debt, FY24E (Rs mn)	NA
ADTV-3M (mn shares)	3
ADTV-3M (Rs mn)	3,915.6
ADTV-3M (USD mn)	47.0
Free float (%)	84.0
Nifty-50	19,671
INR/USD	83.3
Shareholding, Jun-23	
Promoters (%)	15.1
FPIs/MFs (%)	38.6/24.8

Price Performance								
(%)	1M	ЗМ	12M					
Absolute	(2.5)	2.2	16.1					
Rel. to Nifty	(0.2)	2.6	3.2					



Anand Dama

anand.dama@emkavalobal.com +91 22 6624 2480

Kunaal N

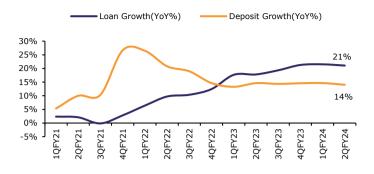
kunaal.n@emkayglobal.com +91 22 6612 1275

Marazbaan Dastur

marazbaan.dastur@emkayglobal.com +91 22 6612 1281

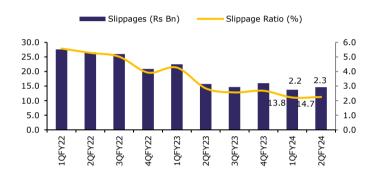
Story in Charts

Exhibit 1: Healthy credit growth led by strong traction in the retail book; moderate deposits growth



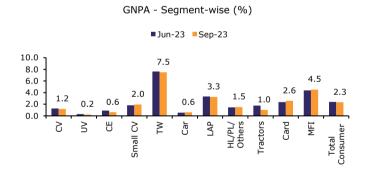
Source: Company, Emkay Research

Exhibit 3: Fresh slippages remain elevated...



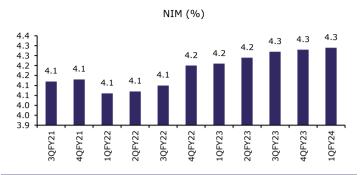
Source: Company, Emkay Research

Exhibit 5: Stress increased in the Cards and MFI portfolios, while VF remains moderate



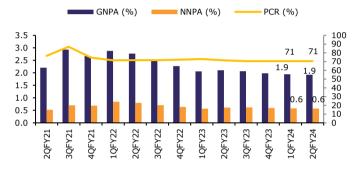
Source: Company, Emkay Research

Exhibit 2: Margins remain fairly stable owing to retailization strategy, in spite of CoD inching up by 23bps



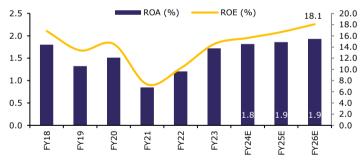
Source: Company, Emkay Research

Exhibit 4: ...but better recoveries/growth lead to moderation in GNPA ratio



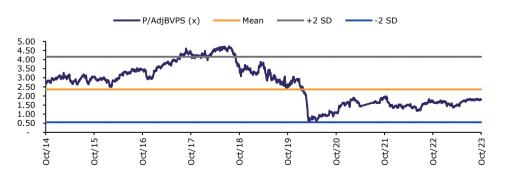
Source: Company, Emkay Research

Exhibit 6: Return ratios expected to rise on the back of strong credit growth and lower LLP



Source: Company, Emkay Research

Exhibit 7: The stock trades at 2x its one-year forward ABV



Source: Bloomberg, Emkay Research

Exhibit 8: Actuals vs. Estimates (Q2FY24)

(Rs mn)	Actuals		mates	Vai	riation	Comments
(KS IIII)	Actuals	Emkay	Consensus	Emkay	Consensus	
Net income	73,586	73,878	72,899	0%	1%	Stable margins led to in-line net income
PPOP	39,087	40,349	40,251	-3%	-3%	Higher staff expenses led to a shortfall in PPoP
PAT	22,012	22,153	22,301	-1%	-1%	Shortfall in PPOP and higher provisions led to a shortfall in PAT

Source: Company, Emkay Research

Exhibit 9: Quarterly Summary

(Rs mn)	2QFY23	3QFY23	4QFY23	1QFY24	2QFY24	YoY (%)	QoQ (%)	FY23A	FY24E	YoY (%)
Interest Earned	87,080	94,574	1,00,207	1,07,297	1,12,478	29	5	3,63,679	4,61,726	27
Interest Exp	44,060	49,621	53,513	58,625	61,711	40	5	1,87,758	2,54,880	36
Net Interest Income	43,021	44,954	46,695	48,671	50,767	18	4	1,75,921	2,06,846	18
Global NIMs (reported)	4.24	4.27	4.28	4.29	4.29	5bps	0bps	4.37	4.42	5bps
Non-interest Income	20,112	20,765	21,536	22,098	22,819	13	3	81,664	93,877	15
Operating Expenses	27,689	28,854	30,656	32,455	34,499	25	6	1,14,120	1,38,309	21
Pre Provisioning Profit	35,444	36,864	37,575	38,315	39,087	10	2	1,43,465	1,62,414	13
Provision & Contingencies	11,411	10,647	10,301	9,916	9,738	-15	-2	44,868	38,381	-14
PBT	24,033	26,217	27,275	28,399	29,349	22	3	98,596	1,24,033	26
Income Tax Expense	5,981	6,582	6,841	7,155	7,329	23	2	24,699	31,256	27
Net Profit/(Loss)	18,052	19,635	20,434	21,244	22,021	22	4	73,897	92,777	26
Gross NPA (%)	2.11	2.06	1.98	1.94	1.93	-18bps	-2bps	1.98	1.82	-16bps
Net NPA (%)	0.61	0.62	0.59	0.58	0.57	-3bps	0bps	0.59	0.55	-4bps
Deposits (Rs bn)	3,155	3,253	3,361	3,470	3,595	14	4	3,364	4,001	19
Net Advances (Rs bn)	2,601	2,728	2,899	3,013	3,155	21	5	2,899	3,483	20

Source: Company, Emkay Research

Exhibit 10: Revision in Estimates

Y/E Mar (Rs mn)		FY24E			FY25E			FY26E	
T/E MAT (KS MIN)	Earlier	Revised	Change	Earlier	Revised	Change	Earlier	Revised	Change
Net income	3,01,209	3,00,723	-0.2%	3,53,964	3,58,606	1.3%	4,32,767	4,35,489	0.6%
PPOP	1,65,250	1,62,414	-1.7%	1,94,052	1,95,960	1.0%	2,44,446	2,44,692	0.1%
PAT	90,886	92,777	2.1%	1,11,195	1,11,875	0.6%	1,39,913	1,40,471	0.4%
EPS (Rs)	117.1	119.4	1.9%	143.3	144.0	0.5%	180.3	180.8	0.3%
BV (Rs)	755.9	733.9	-2.9%	870.2	845.2	-2.9%	1017.1	988.0	-2.9%

Source: Company, Emkay Research

Exhibit 11: Key assumptions

	FY23A	FY24E	FY25E	FY26E
Loan Growth (%)	21.3	20.1	23.2	23.0
Deposit Growth (%)	14.6	18.9	23.1	22.5
NIM (%)	4.4	4.4	4.4	4.4
GNPA (%)	2.0	1.8	1.6	1.6
Credit Cost (%)	1.6	1.2	1.2	1.2

Source: Emkay Research

Exhibit 12: Key Ratios and trends

	2QFY22	3QFY22	4QFY22	1QFY23	2QFY23	3QFY23	4QFY23	1QFY24	2QFY24
Loans (Rs bn)	2,208	2,286	2,391	2,480	2,601	2,728	2,899	3,013	3,155
growth YoY (%)	9.7	10.4	12.4	17.7	17.8	19.3	21.3	21.5	21.3
growth QoQ (%)	4.8	3.5	4.6	3.7	4.9	4.9	6.3	3.9	4.7
Composition (%)									
- Large Corporate	22.8	23.5	25.2	25.1	26.4	26.1	25.6	25.6	25.1
- SME/Business Banking	27.0	27.6	25.6	25.9	25.2	25.2	25.4	25.6	25.1
- Retail	50.1	48.9	49.2	48.9	48.4	48.7	49.0	48.8	49.7
Liability Profile									
Deposits (Rs bn)	2,753	2,845	2,933	3,027	3,155	3,253	3,361	3,470	3,595
growth YoY (%)	20.8	19.0	14.6	13.3	14.6	14.3	14.6	14.6	13.9
growth QoQ (%)	3.0	3.3	3.1	3.2	4.2	3.1	3.3	3.3	3.6
CASA (%)	42.1	42.1	42.7	43.1	42.3	41.9	40.1	39.9	39.3
CA (%)	11.8	11.7	12.4	11.6	14.0	15.4	15.1	14.2	13.9
SA (%)	30.3	30.4	30.3	31.5	28.3	26.6	25.0	25.7	25.5
Branches (no. of)	2,015	2,103	2,265	2,286	2,320	2,384	2,606	2,606	2,631
Yield on Advances (%)	11.66	11.36	11.29	11.39	11.51	11.75	12.02	12.24	12.30
Cost of Deposits (%)	4.85	4.66	4.60	4.79	5.10	5.47	5.81	6.12	6.35
NIM (%)	4.07	4.10	4.20	4.21	4.24	4.27	4.28	4.29	4.29
Asset Quality									
GNPA (%)	2.8	2.5	2.3	2.4	2.1	2.1	2.0	2.0	2.0
NNPA (%)	0.8	0.7	0.6	0.7	0.6	0.6	0.6	0.6	0.6
PCR (%)	71.6	71.7	72.3	72.0	71.5	70.6	70.6	70.6	70.6
Slippages (Rs mn)	26,580	25,980	20,880	22,500	15,720	14,670	16,030	13,760	14,650
Corporate (Rs mn)	2,520	560	3,460	6,020	1,790	1,190	2,640	430	2,140
Consumer (Rs mn)	24,060	25,420	17,420	16,480	13,930	13,480	13,390	13,330	12,510
Slippages (%)	5.3	5.0	3.9	4.3	2.8	2.6	2.7	2.2	2.3
CAR (%)	17.4	18.1	18.4	18.1	18.0	18.0	17.9	18.4	18.2
Tier I (%)	16.7	16.4	16.8	16.6	16.4	16.5	16.4	16.9	16.9
ROE Decomposition (%)									
NII	3.9	3.9	4.0	4.1	4.1	4.1	4.1	4.2	4.3
Other Income	1.6	1.6	1.7	1.8	1.8	1.8	1.8	1.8	1.8
Opex	2.4	2.4	2.5	2.6	2.6	2.7	2.7	2.8	2.9
PPOP	3.4	3.4	3.4	3.4	3.4	3.4	3.3	3.3	3.3
Provisioning Cost	1.8	1.7	1.5	1.2	1.1	1.0	0.9	0.9	0.8
PBT	1.6	1.7	1.9	2.1	2.3	2.4	2.4	2.5	2.5
Tax	0.4	0.4	0.5	0.5	0.6	0.6	0.6	0.6	0.6
ROA	1.2	1.3	1.4	1.6	1.7	1.8	1.8	1.8	1.9
Leverage (x)	8.4	8.4	8.4	8.3	8.3	8.4	8.4	8.2	8.2
ROE	10.2	10.8	11.8	13.4	14.4	15.1	15.2	15.2	15.2

Source: Company, Emkay Research

IndusInd Bank: Standalone Financials and Valuations

Profit & Loss					
Y/E Mar (Rs mn)	FY22	FY23	FY24E	FY25E	FY26E
Interest Income	3,08,224	3,63,679	4,61,726	5,43,644	6,44,707
Interest Expense	1,58,216	1,87,758	2,54,880	2,96,380	3,43,812
Net interest income	1,50,008	1,75,921	2,06,846	2,47,264	3,00,895
NII growth (%)	10.9	17.3	17.6	19.5	21.7
Other income	73,970	81,664	93,877	1,11,342	1,34,594
Total Income	2,23,979	2,57,585	3,00,723	3,58,606	4,35,489
Operating expenses	95,593	1,14,120	1,38,309	1,62,646	1,90,796
PPOP	1,28,386	1,43,465	1,62,414	1,95,960	2,44,692
PPOP growth (%)	9.5	11.7	13.2	20.7	24.9
Core PPOP	1,22,454	1,43,631	1,57,965	1,89,954	2,39,291
Provisions & contingencies	66,650	44,868	38,381	46,395	56,897
PBT	61,736	98,596	1,24,033	1,49,566	1,87,796
Extraordinary items	0	0	0	0	0
Tax expense	15,625	24,699	31,256	37,691	47,325
Minority interest	0	0	0	0	0
Income from JV/Associates	0	0	0	0	0
Reported PAT	46,111	73,897	92,777	1,11,875	1,40,471
PAT growth (%)	62.6	60.3	25.5	20.6	25.6
Adjusted PAT	46,111	73,897	92,777	1,11,875	1,40,471
Diluted EPS (Rs)	62.0	95.2	119.3	143.8	180.6
Diluted EPS growth (%)	55.1	53.5	25.4	20.6	25.6
DPS (Rs)	8.5	14.0	18.0	22.5	25.0
Dividend payout (%)	14.3	14.7	15.1	15.6	13.8
Effective tax rate (%)	25.3	25.1	25.2	25.2	25.2
Net interest margins (%)	4.2	4.4	4.4	4.4	4.4
Cost-income ratio (%)	42.7	44.3	46.0	45.4	43.8
Shares outstanding (mn)	774.7	775.9	777.1	777.1	777.1

Source: Company, Emkay Research

Asset quality and other metrics									
Y/E Mar (Rs mn)	FY22	FY23	FY24E	FY25E	FY26E				
Asset quality									
Gross NPLs	55,171.5	58,262.6	64,260.9	70,163.2	83,775.5				
Net NPLs	15,298.3	17,149.5	19,278.3	21,049.0	25,132.6				
GNPA ratio (%)	2.3	2.0	1.8	1.6	1.6				
NNPA ratio (%)	0.6	0.6	0.6	0.5	0.5				
Provision coverage (%)	72.3	70.6	70.0	70.0	70.0				
Gross slippages	1,01,028.7	68,920.0	59,983.0	73,779.1	90,748.3				
Gross slippage ratio (%)	4.2	2.3	1.7	1.7	1.7				
LLP ratio (%)	2.7	1.6	1.2	1.2	1.2				
NNPA to networth (%)	3.0	2.9	2.9	2.7	2.8				
Capital adequacy									
Total CAR (%)	18.4	17.9	17.6	16.8	16.0				
Tier-1 (%)	16.8	16.4	16.0	15.3	14.7				
CET-1 (%)	16.8	16.4	16.0	15.3	14.7				
RWA-to-Total Assets (%)	73.4	78.4	79.5	79.5	79.6				
Miscellaneous									
Total income growth (%)	7.5	16.5	24.8	17.9	19.0				
Opex growth (%)	14.3	19.4	21.2	17.6	17.3				
Core PPOP growth (%)	19.6	17.3	10.0	20.3	26.0				
PPOP margin (%)	3.4	3.3	3.2	3.3	3.4				
PAT/PPOP (%)	35.9	51.5	57.1	57.1	57.4				
LLP-to-Core PPOP (%)	54.4	31.2	24.3	24.4	23.8				
Yield on advances (%)	11.2	11.4	12.1	11.9	11.6				
Cost of funds (%)	4.9	5.2	6.1	5.9	5.6				

Source: Company, Emkay Research

Balance Sheet					
Y/E Mar (Rs mn)	FY22	FY23	FY24E	FY25E	FY26E
Share capital	7,747	7,759	7,771	7,771	7,771
Reserves & surplus	4,69,065	5,38,458	6,21,201	7,16,204	8,36,373
Net worth	4,76,812	5,46,217	6,28,971	7,23,975	8,44,143
Deposits	29,36,813	33,64,381	40,01,196	49,24,123	60,30,351
Borrowings	4,73,232	4,90,112	5,35,033	5,84,146	6,63,234
Interest bearing liab.	34,10,046	38,54,494	45,36,229	55,08,269	66,93,585
Other liabilities & prov.	1,32,889	1,77,773	2,64,059	3,08,165	4,09,292
Total liabilities & equity	40,19,746	45,78,484	54,29,259	65,40,409	79,47,020
Net advances	23,90,515	28,99,237	34,83,431	42,90,835	52,79,494
Investments	7,09,708	8,31,162	9,72,376	11,29,142	13,77,369
Cash, other balances	6,82,745	5,65,111	6,35,072	7,16,075	8,03,230
Interest earning assets	37,82,968	42,95,510	50,90,879	61,36,051	74,60,093
Fixed assets	18,487	19,926	23,284	26,078	29,208
Other assets	2,18,291	2,62,604	3,15,096	3,78,279	4,57,719
Total assets	40,19,746	45,78,041	54,29,259	65,40,409	79,47,020
BVPS (Rs)	599.3	662.3	733.9	845.2	988.0
Adj. BVPS (INR)	584.8	646.6	716.9	826.7	965.8
Gross advances	24,30,389	29,40,350	35,28,414	43,39,949	53,38,137
Credit to deposit (%)	81.4	86.2	87.1	87.1	87.5
CASA ratio (%)	42.8	40.0	38.1	38.1	38.4
Cost of deposits (%)	4.5	5.0	6.0	5.9	5.6
Loans-to-Assets (%)	59.5	63.3	64.2	65.6	66.4
Net advances growth (%)	12.4	21.3	20.1	23.2	23.0
Deposit growth (%)	14.6	14.6	18.9	23.1	22.5
Book value growth (%)	8.4	10.5	10.8	15.2	16.9

Source: Company, Emkay Research

Valuations and key I	Ratios				
Y/E Mar	FY22	FY23	FY24E	FY25E	FY26E
P/E (x)	23.9	14.9	11.9	9.9	7.9
P/B (x)	2.4	2.2	2.0	1.7	1.5
P/ABV (x)	2.4	2.2	2.0	1.7	1.5
P/PPOP (x)	8.6	7.7	6.8	5.6	4.5
Dividend yield (%)	0.6	1.0	1.3	1.6	1.8
DuPont-RoE split (%)					
NII/avg assets	3.9	4.1	4.1	4.1	4.2
Other income	1.9	1.9	1.9	1.9	1.9
Fee income	1.2	1.3	1.3	1.3	1.4
Opex	2.5	2.7	2.8	2.7	2.6
PPOP	3.4	3.3	3.2	3.3	3.4
Core PPOP	3.2	3.3	3.2	3.2	3.3
Provisions	1.7	1.0	0.8	0.8	0.8
Tax expense	0.4	0.6	0.6	0.6	0.7
RoA (%)	1.2	1.7	1.9	1.9	1.9
Leverage ratio (x)	8.5	8.5	8.6	8.9	9.3
RoE (%)	10.2	14.5	15.9	16.7	18.1

Quarterly data						
Rs mn, Y/E Mar	Q2FY23	Q3FY23	Q4FY23	Q1FY24	Q2FY24	
NII	43,021	44,954	46,695	48,671	50,767	
NIM (%)	4.2	4.3	4.3	4.3	4.3	
PPOP	35,444	36,864	37,575	38,315	39,087	
PAT	18,052	19,635	20,434	21,244	22,012	
EPS (Rs)	23.29	25.34	26.34	27.38	28.37	

Source: Company, Emkay Research

RECOMMENDATION HISTORY - DETAILS

Date	CMP (INR)	TP (INR)	Rating	Analyst
18-Jul-23	1,390	1,800	Buy	Anand Dama
25-Apr-23	1,122	1,600	Buy	Anand Dama
09-Mar-23	1,170	1,650	Buy	Anand Dama
18-Jan-23	1,223	1,650	Buy	Anand Dama
20-Oct-22	1,160	1,500	Buy	Anand Dama
04-Oct-22	1,219	1,275	Buy	Anand Dama
28-Jul-22	1,018	1,275	Buy	Anand Dama
21-Jul-22	948	1,275	Buy	Anand Dama
01-May-22	979	1,350	Buy	Anand Dama
30-Jan-22	904	1,350	Buy	Anand Dama
07-Nov-21	1,189	1,460	Buy	Anand Dama
28-Oct-21	1,176	1,460	Buy	Anand Dama
05-Oct-21	1,169	1,375	Buy	Anand Dama
28-Jul-21	993	1,375	Buy	Anand Dama
22-Jun-21	1,000	1,375	Buy	Anand Dama
02-May-21	935	1,125	Buy	Anand Dama
30-Jan-21	846	1,175	Buy	Anand Dama
20-Jan-21	948	1,175	Buy	Anand Dama
31-Oct-20	586	660	Hold	Anand Dama

Source: Company, Emkay Research

RECOMMENDATION HISTORY - TREND



Source: Company, Bloomberg, Emkay Research

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Ratings	Expected Return within the next 12-18 months.	
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HOLD	Between -5% to 15%	
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Emkay Global Financial Services Ltd.

CIN - L67120MH1995PLC084899

7th Floor, The Ruby, Senapati Bapat Marg, Dadar - West, Mumbai - 400028. India Tel: +91 22 66121212 Fax: +91 22 66121299 Web: www.emkayglobal.com

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